

Message Text

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ACTION EB-07

INFO OCT-01 AF-08 ISO-00 /016 W
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R 051455Z MAY 76
FM AMEMBASSY LAGOS
TO USDOC WASHDC
INFO AMEMBASSY ROME
AMCONSUL MILAN
AMEMBASSY VIENNA
AMEMBASSY LONDON
SECSTATE WASHDC 4739

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E.O. 11652: N/A

TAGS: ENRG, BEXP, NI

SUBJECT: FOREIGN BUYER PROGRAM; NIGERIAN DELEGATION TO INTERNATIONAL PETROLEUM EXPOSITION

REF: (A) MILAN 1060 (B) ALGOS 4945 (NOTAL) (C) LAGOS 4632 NOTAL

BEGIN UNCLASSIFIED

1. EMBASSY MOST APPRECIATIVE MILAN'S REPORT ON NIGERIANS GOING TO INTERNATIONAL PETROLEUM EXPOSITION/WORLD ENERGY SHOW (IPE/WES) IN TULSA AND USEFUL BACKGROUND ON REFINERY PROJECTS.

2. COINCIDENTALLY, EMBASSY WAS NOTIFIED MAY 4 THAT MR. FESTUS R.A. MARINHO, DIRECTOR OF PETROLEUM RESOURCES, FEDERAL MINISTRY OF PETROLUUM AND ENERGY (MPE), NOW PLANS TO ATTEND IPE/WES. MARINHO LEAVES LAGOS MAY 8 FOR LONDON AND WILL ARRIVE VIENNA MAY 10 TO ATTEND OPEC ECONOMIC COMMISSION BOARD MEETING. HE WILL GO DIRECTLY TO TULSA AFTER ECB MEETING. MINISTRY ALSO INFORMED EMBASSY THAT SOYODE AND AKHIMIEN WOULD BE COMING FROM MILAN. MARINHO WILL BE ACCOMPANIED TO VIENNA BY MR. KOLA O. AGBOKE, PETROLEUM ENGINEER, MPE, BUT AGBOKE WILL NOT GO WITH HIM TO TULSA.

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3. AGBOKE HAS ASKED EMBASSY'S ASSISTANCE IN MAKING HOTEL

RESERVATIONS FOR MARINHO IN TULSA. AGBOKE SENT CABLE TO INTERNATIONAL ENERGY EXPOSITION, 400 NORTH MICHIGAN AVENUE, SUITE 707, CHICAGO, ILLINOIS 60611, AN ORGANIZATION WHICH APPARENTLY HANDLES ADVANCE REGISTRATION FOR THE IPE/WES. HOWEVER, HE IS CONCERNED ABOUT FOLLOWING UP WHILE AWAY. AGBOKE EXPECTS ECB MEETING TO LAST UNTIL MAY 15, AND MARINHO TO TRAVEL TO U.S. ON MAY 16. HOWEVER, HE CANNOT CONFIRM EXACT FLIGHT DETAILS UNTIL AFTER HE GETS TO VIENNA.

4. ACTION REQUESTED: EMBASSY WOULD APPRECIATE USDOC CONTACTING IPE/WES IN TULSA TO ARRANGE HOTEL RESERVATION FOR NIGHTS OF MAY 16 THROUGH 21 FOR MARINHO, AND THEN INFORMING AMEMBASSY VIENNA BY CABLE OF DETAILS. WOULD APPRECIATE EMBASSY VIENNA CONTACTING MR. AGBOKE OR MR. MARINHO AT OPEC SECRETARIAT TO PASS THIS INFORMATION ON. EMBASSY LAGOS HAS GIVEN AGBOKE ADDRESS OF EMBASSY VIENNA AND NAMES OF COMMERCIAL ATTACHE LILL AND ECON COUNSELLOR BARDACH, AND SUGGESTED HE GET IN TOUCH WITH THEM ABOUT HOTEL RESERVATIONS AND ANY OTHER MATTERS CONCERNING TULSA SHOW. END UNCLASSIFIED. BEGIN LIMITED OFFICIAL USE

5. COMMENT: MARINHO IS A KEY OFFICIAL IN NIGERIA'S PETROLEUM INDUSTRY. FOR THE PAST MONTH HE HAS BEEN VIRTUALLY INACCESSIBLE, CLOSETED IN A PRIVATE OFFICE OUTSIDE THE MINISTRY WORKING ON PREPARATIONS FOR UPCOMING OPEC MEETINGS AS WELL AS THE RE-ASSESSMENT OF NIGERIAN PETROLEUM POLICY CURRENTLY UNDERWAY WITHIN THE SUPREME MILITARY COUNCIL. IT IS THEREFORE ENCOURAGING THAT HE CONSIDERS IPE/WES IMPORTANT ENOUGH TO ATTEND IN THE SHORT AND HECTIC INTERVAL BETWEEN TH OPEC ECB MEETING AND SUBSEQUENT MINISTERIAL CONFERENCE IN INDONESIA MAY 27. THE EMBASSY CONSIDERS MARINHO TO BE ONE OF ITS MOST IMPORTANT PETROLEUM CONTACTS AND WOULD THEREFORE BE GRATEFUL FOR ANYTHING THE DEPARTMENT AND USDOC CAN DO TO ASSIST HIM AT THE SHOW. END LIMITED OFFICIAL USE. CROSBY

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